



Brown Bag Lunch Presentation Series

Organization of Other-Initiated Repair in English Lingua Franca Business Negotiation

Speaker:

Joowon Suh, Princeton University

When: Tuesday, March 20th, 12:00-1:00 pm

Where: 277 Grace Dodge Hall

Abstract:

English lingua franca (ELF) interaction, where English is used exclusively by nonnative speakers (NNS), has received relatively little attention in both second language acquisition research and discourse analysis despite its increasing occurrence. The presenter will talk about a study that investigated how NNS interlocutors, employing English as a lingua franca, resolve interactional troubles which emerge in the talk. The study specifically focused on other-initiated repair (OIR) (i.e., repair initiated by someone other than the trouble-source speaker) within naturally-occurring international business meetings involving negotiations. The data set for this study consisted of business meetings between Korean sellers and the buyers from seven different countries (i.e., Finland, France, Hong Kong, Italy, Japan, Taiwan, and Thailand), taking place in one Korean electric company in Seoul, Korea. Approximately 10 hours of seven audio-taped business meetings were transcribed employing the notational system proposed by Atkinson and Heritage (1984). The study examined OIR in terms of its linguistic construction, sequential environment, and interactional function, using conversation analysis as a primary analytical framework. The major findings of the study and their theoretical implications will be presented, and suggestions for discourse analysis research within the field of second language acquisition will be offered.

Ample time will be provided for questions and discussion.

This event is free and open to the public. Bring your own lunch; beverages and dessert will be provided.

For more information, contact Monika Ekiert at me341@columbia.edu